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Sheep, Beef & Deer Statistics		2014 -2015		2015 - 2016		2016 - 2017		2017 - 2018		2018 - 2019	
<b><i>FARM and STOCK UNIT DETAILS</i></b>											
Effective Area (ha's)		315		378		357		363		498	
Hill Ground (ha's)		47		40		36		34		60	
Average Stock Units Carried		3330		4298		4004		4012		4963	
Average Stock Units Carried per effective ha		15.15		12.00		11.23		11.47		11.77	
Lambing Percentage		138%		139%		138%		144%		98%	
<b><i>INCOME</i></b>											
Total Wool Sales Income		\$41,568	9%	\$53,408	10%	\$24,485	5%	\$25,688	4%	\$26,113	4%
Gross Profit from Sheep (+/- Stock)		\$215,553	48%	\$247,432	44%	\$296,182	57%	\$337,298	57%	\$401,051	57%
Gross Profit from Cattle (+/- Stock)		\$55,622	16%	\$80,861	24%	\$82,212	22%	\$84,961	17%	\$108,036	17%
Gross Profit from Deer (+/- Stock)		\$14,839	3%	\$29,997	3%	\$44,371	7%	\$53,610	7%	\$108,109	7%
Grazing Income		\$73,717	16%	\$52,939	8%	\$32,569	8%	\$46,565	3%	\$54,085	3%
Other Income		\$56,777	12%	\$52,671	10%	\$30,723	11%	\$55,626	8%	\$32,979	8%
<b>GROSS FARM INCOME (GFI)</b>		<b>\$458,075</b>		<b>\$517,309</b>		<b>\$510,542</b>		<b>\$603,748</b>		<b>\$730,374</b>	
Gross farm income per stock unit		\$144		\$120		\$127		\$151		\$147	
Gross farm income per hectare		\$1,772		\$1,370		\$1,432		\$1,664		\$1,465	
Gross Profit from Sheep and Wool per sheep stock unit		\$110.29		\$128		\$116		\$165		\$142	
Gross Profit from Cattle per cattle stock unit		\$380.16		\$139		\$160		\$204		\$141	
Gross Profit from Deer per deer stock unit		\$85.33		\$57		\$127		\$228		\$198	
<b><i>FARM EXPENDITURE (excluding depre)</i></b>											
		<b>\$261,126</b>		<b>\$342,642</b>		<b>\$286,343</b>		<b>\$322,604</b>		<b>\$389,304</b>	
Fertiliser	per stock unit and % of FWE	\$16.17	20%	\$17.98	20%	\$13.34	16%	\$16.03	18%	\$14.33	18%
Vehicle	per stock unit and % of FWE	\$10.13	12%	\$9.96	11%	\$9.24	11%	\$9.11	10%	\$8.01	10%
Repairs and Maintenance	per stock unit and % of FWE	\$10.72	13%	\$10.50	11%	\$11.73	12%	\$12.92	14%	\$8.55	11%
Stock Food and Grazing	per stock unit and % of FWE	\$15.23	18%	\$20.94	20%	\$20.48	20%	\$21.07	21%	\$16.11	21%
Animal Health	per stock unit and % of FWE	\$6.64	8%	\$6.22	7%	\$6.16	8%	\$6.18	7%	\$5.51	7%
Shearing	per stock unit and % of FWE	\$4.99	6%	\$5.56	6%	\$4.71	6%	\$4.58	6%	\$4.76	6%
Freight	per stock unit and % of FWE	\$2.12	3%	\$1.87	2%	\$1.89	3%	\$1.54	2%	\$1.22	2%
Wages	per stock unit and % of FWE	\$3.40	4%	\$3.31	4%	\$3.97	5%	\$3.47	4%	\$5.41	7%
Administration	per stock unit and % of FWE	\$3.87	5%	\$3.89	4%	\$4.87	7%	\$4.57	6%	\$2.90	4%
Standing Charges	per stock unit and % of FWE	\$5.82	7%	\$7.41	9%	\$7.05	8%	\$6.48	8%	\$6.44	8%
Other:	per stock unit and % of FWE	\$2.69	4%	\$4.12	5%	\$2.26	3%	\$2.64	4%	\$4.71	6%
TOTAL FARM WORK EXP (TFWE) per stock unit		\$81.79	100%	\$86.14	100%	\$71.51	100%	\$88.58	100%	\$78.44	100%
TOTAL FARM WORK EXP (TFWE) as % of GFI		60%		67%		56%		53%		53%	
TOTAL FARM WORK EXP (TFWE) per ha		\$1,013		\$1,107		\$803		\$889		\$781	
<b>OPERATING SURPLUS (EBIT)</b>		<b>\$196,949</b>		<b>\$174,667</b>		<b>\$224,199</b>		<b>\$286,636</b>		<b>\$341,070</b>	
<i>(Includes lift in stock no's)</i>											
<b>OPERATING SURPLUS (EBIT) per ha</b>		<b>\$759</b>		<b>\$463</b>		<b>\$629</b>		<b>\$790</b>		<b>\$684</b>	
<b>OPERATING SURPLUS (EBIT) per stock unit</b>		<b>\$63</b>		<b>\$40.64</b>		<b>\$55.99</b>		<b>\$61.92</b>		<b>\$68.72</b>	
Interest and Rent as % of GFI		22%		21%		18%		17%		14%	
Interest and Rent per stock unit		\$29.37		\$26.07		\$23.74		\$25.72		\$18.80	
<b><i>OTHER DATA</i></b>											
<b><i>Assets</i></b>											
Farm at \$ Ha		\$3,773,199		\$5,004,775		\$4,860,263		\$4,975,400		\$6,339,987	
Hill Ground at \$ Ha		\$486,447		\$413,480		\$375,891		\$359,548		\$250,020	
Stock Values		\$344,613		\$515,428		\$487,901		\$429,182		\$746,641	
Plant (Closing Book Value)		\$141,382		\$161,309		\$145,775		\$147,632		\$185,023	
Total Assets		\$4,745,641		\$6,094,992		\$5,869,830		\$5,908,868		\$7,521,671	
less Liabilities		\$1,188,387		\$1,452,545		\$1,836,010		\$1,847,029		\$1,932,411	
<b>EQUITY (Assets - Liabilities)</b>		<b>\$3,557,253</b>		<b>\$4,642,447</b>		<b>\$4,033,819</b>		<b>\$4,061,839</b>		<b>\$5,589,260</b>	
Equity (%)		73%		74%		65%		68%		74%	
Increase in Term Liabilities		-\$6,366		\$251,868		\$105,742		-\$189,562		\$343,665	
Term Liabilities per stock unit		\$325		\$302		\$383		\$378		\$389	
Interest Earned on TFC (ex. int. but inc. Management Salary)		3.7%		3.3%		4.8%		8.6%		5.0%	
Net Farm Trading Profit		\$94,379		\$12,817		\$115,836		\$144,692		\$267,139	
Net Farm Trading Profit as % of GFI		19%		7.4%		18.8%		25.7%		35.2%	
Taxable Income		\$75,168		\$14,902		\$106,595		\$140,454		\$217,996	
Minimum Net Farm Trading Profit required for viability		\$95,510		\$113,407		\$97,845		\$123,625		\$79,112	
Drawings (excluding personal proportion of business costs)		\$56,987		\$64,445		\$67,635		\$55,048		\$48,691	
Net Plant Purchases		\$30,861		\$25,567		\$18,058		\$46,166		\$58,613	
Plant Efficiency Ratio (GFI / Book Value of Plant)		3.7		4.4		4.6		5.5		3.2	
(10/10/19)											