



Sheep, Beef & Deer Statistics

	2018 - 2019	2019-20	2020-21	2021-22	2022-23
FARM and STOCK UNIT DETAILS					
Effective Area (ha's)	348	487	490	583	594
Hill Ground (ha's)	30	33	52	0	72
Average Stock Units Carried	3661	5032	5077	4216	6392
Average Stock Units Carried per effective ha	10.51	10.00	10.36	9.94	9.96
Lambing Percentage	139%	140%	129%	142%	147%
INCOME					
Total Wool Sales Income	\$22,654 4%	\$30,677 4%	\$14,687 2%	\$30,398 2%	\$26,279 3%
Gross Profit from Sheep (+/- Stock)	\$301,071 57%	\$434,624 56%	\$336,011 43%	\$428,809 43%	\$533,424 55%
Gross Profit from Cattle (+/- Stock)	\$98,204 17%	\$127,378 16%	\$118,578 18%	\$100,982 18%	\$173,753 17%
Gross Profit from Deer (+/- Stock)	\$54,055 7%	\$64,764 9%	\$73,763 13%	\$0 13%	\$95,563 11%
Grazing Income	\$72,356 3%	\$45,857 9%	\$98,395 18%	\$55,144 18%	\$70,610 12%
Other Income	\$25,802 8%	\$30,795 6%	\$43,319 6%	\$16,348 6%	\$35,592 5%
GROSS FARM INCOME (GFI)	\$574,142	\$734,094	\$684,753	\$631,681	\$935,220
Gross farm income per stock unit	\$157	\$146	\$135	\$161	\$152
Gross farm income per hectare	\$1,648	\$1,508	\$1,397	\$1,628	\$1,607
Gross Profit from Sheep and Wool per sheep stock unit	\$160	\$148	\$127	\$154	\$126
Gross Profit from Cattle per cattle stock unit	\$164	\$126	\$148	\$131	\$95
Gross Profit from Deer per deer stock unit	\$198	\$138	\$97	\$0	\$151
FARM EXPENDITURE (excluding depp)					
	\$308,703	\$422,151	\$380,952	\$329,440	\$551,299
Fertiliser per stock unit and % of FWE	\$14.99 18%	\$18.77 22%	\$14.95 20%	\$22.47 20%	\$17.78 18%
Vehicle per stock unit and % of FWE	\$9.76 12%	\$8.37 10%	\$7.57 10%	\$8.66 10%	\$12.71 15%
Repairs and Maintenance per stock unit and % of FWE	\$10.84 13%	\$9.73 12%	\$9.93 13%	\$10.57 13%	\$6.98 8%
Stock Food and Grazing per stock unit and % of FWE	\$18.28 22%	\$15.03 18%	\$14.94 20%	\$15.78 20%	\$15.04 16%
Animal Health per stock unit and % of FWE	\$5.66 7%	\$6.58 8%	\$6.30 8%	\$6.88 8%	\$6.99 9%
Shearing per stock unit and % of FWE	\$4.87 6%	\$6.46 8%	\$3.21 4%	\$6.87 4%	\$6.30 8%
Freight per stock unit and % of FWE	\$1.38 2%	\$1.53 2%	\$1.60 2%	\$2.49 2%	\$1.70 2%
Wages per stock unit and % of FWE	\$3.62 4%	\$6.23 7%	\$6.09 8%	\$5.05 8%	\$7.36 7%
Administration per stock unit and % of FWE	\$3.93 5%	\$3.53 4%	\$2.88 4%	\$3.39 4%	\$3.21 4%
Standing Charges per stock unit and % of FWE	\$7.18 9%	\$5.83 7%	\$6.19 8%	\$5.14 8%	\$6.99 8%
Other: per stock unit and % of FWE	\$3.56 4%	\$1.83 2%	\$1.39 2%	\$1.35 2%	\$2.40 3%
TOTAL FARM WORK EXP (TFWE) per stock unit	\$84.32 100%	\$83.89 100%	\$75.04 100%	\$88.66 100%	\$85.85 100%
TOTAL FARM WORK EXP (TFWE) as % of GFI	54%	58%	56%	56%	56%
TOTAL FARM WORK EXP (TFWE) per ha	\$886	\$867	\$777	\$909	\$933
OPERATING SURPLUS (EBIT)	\$265,439	\$325,989	\$303,801	\$302,241	\$393,921
(Includes lift in stock no's)					\$0
OPERATING SURPLUS (EBIT) per ha	\$762	\$670	\$620	\$719	\$674
OPERATING SURPLUS (EBIT) per stock unit	\$72.51	\$64.78	\$69.84	\$72.55	\$65.72
Interest and Rent as % of GFI	15%	16%	14%	16%	22%
Interest and Rent per stock unit	\$23.57	\$23.68	\$18.35	\$23.73	\$30.98
OTHER DATA					
<u>Assets</u>					
Farm at \$ Ha	\$4,719,906	\$5,730,778	\$6,150,674	\$3,708,556	\$6,407,235
Hill Ground at \$ Ha	\$125,010	\$452,392	\$289,303	\$244,444	\$1,520,024
Stock Values	\$493,625	\$840,405	\$795,087	\$644,796	\$1,074,910
Plant (Closing Book Value)	\$139,926	\$198,475	\$179,566	\$171,783	\$300,646
Total Assets	\$5,478,467	\$7,222,051	\$7,414,630	\$4,769,578	\$9,877,248
less Liabilities	\$1,543,971	\$2,408,828	\$2,000,938	\$1,164,800	\$2,990,482
EQUITY (Assets - Liabilities)	\$3,934,495	\$4,813,224	\$5,413,692	\$3,604,778	\$6,886,767
Equity (%)	72%	67%	73%	77%	78%
Increase in Term Liabilities	\$64,752	-\$52,391	\$20,212	\$143,505	-\$30,849
Term Liabilities per stock unit	\$422	\$479	\$394	\$308	\$305
Interest Earned on TFC (ex. int. but inc. Management Salary)	4.7%	4.0%	3.5%	3.2%	3.0%
					\$0
Net Farm Trading Profit	\$198,832	\$235,621	\$264,118	\$107,240	\$202,976
Net Farm Trading Profit as % of GFI	33.0%	30.5%	33.3%	14.5%	20.3%
Taxable Income	\$169,184	\$239,191	\$215,065	\$147,253	\$243,144
Minimum Net Farm Trading Profit required for viability	\$89,496	\$63,348	\$71,081	\$38,628	\$68,741
Drawings (excluding personal proportion of business costs)	\$63,421	\$46,746	\$58,351	\$40,093	\$60,835
					\$0
Net Plant Purchases	\$46,646	\$34,005	\$25,926	\$68,073	\$40,496
Plant Efficiency Ratio (GFI / Book Value of Plant)	4.2	3.8	4.1	3.9	2.9