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Sheep, Beef & Deer Statistics		2016 - 2017		2017 - 2018		2018 - 2019		2019-20	
<b>FARM and STOCK UNIT DETAILS</b>									
Effective Area (ha's)		357		363		348		519	
Hill Ground (ha's)		36		34		30		0	
Average Stock Units Carried		4004		4012		3661		4984	
Average Stock Units Carried per effective ha		11.23		11.47		10.51		9.61	
Lambing Percentage		138%		144%		139%		137%	
<b>INCOME</b>									
Total Wool Sales Income		\$24,485	5%	\$25,688	4%	\$22,654	4%	\$28,060	4%
Gross Profit from Sheep (+/- Stock)		\$296,182	57%	\$337,298	57%	\$301,071	57%	\$399,059	57%
Gross Profit from Cattle (+/- Stock)		\$82,212	22%	\$84,961	17%	\$98,204	17%	\$138,575	20%
Gross Profit from Deer (+/- Stock)		\$44,371	7%	\$53,610	7%	\$54,055	7%	\$33,089	6%
Grazing Income		\$32,569	8%	\$46,565	3%	\$72,356	3%	\$62,345	11%
Other Income		\$30,723	11%	\$55,626	8%	\$25,802	8%	\$23,955	3%
<b>GROSS FARM INCOME (GFI)</b>		<b>\$510,542</b>		<b>\$603,748</b>		<b>\$574,142</b>		<b>\$685,083</b>	
Gross farm income per stock unit		\$127		\$151		\$157		\$137	
Gross farm income per hectare		\$1,432		\$1,664		\$1,648		\$1,320	
Gross Profit from Sheep and Wool per sheep stock unit		\$116		\$165		\$160		\$142	
Gross Profit from Cattle per cattle stock unit		\$160		\$204		\$164		\$139	
Gross Profit from Deer per deer stock unit		\$127		\$228		\$198		\$118	
<b>FARM EXPENDITURE (excluding depon)</b>									
<b>\$286,343</b>									
<b>\$322,604</b>									
<b>\$308,703</b>									
<b>\$373,245</b>									
Fertiliser	per stock unit and % of FWE	\$13.34	16%	\$14.27	18%	\$14.99	18%	\$16.99	23%
Vehicle	per stock unit and % of FWE	\$9.24	11%	\$8.13	10%	\$9.76	12%	\$6.99	9%
Repairs and Maintenance	per stock unit and % of FWE	\$11.73	12%	\$11.19	14%	\$10.84	13%	\$9.09	12%
Stock Food and Grazing	per stock unit and % of FWE	\$20.48	20%	\$17.04	21%	\$18.28	22%	\$14.12	19%
Animal Health	per stock unit and % of FWE	\$6.16	8%	\$5.92	7%	\$5.66	7%	\$6.06	8%
Shearing	per stock unit and % of FWE	\$4.71	6%	\$4.78	6%	\$4.87	6%	\$5.44	7%
Freight	per stock unit and % of FWE	\$1.89	3%	\$1.36	2%	\$1.38	2%	\$1.20	2%
Wages	per stock unit and % of FWE	\$3.97	5%	\$3.17	4%	\$3.62	4%	\$5.46	7%
Administration	per stock unit and % of FWE	\$4.87	7%	\$4.63	6%	\$3.93	5%	\$2.85	4%
Standing Charges	per stock unit and % of FWE	\$7.05	8%	\$6.55	8%	\$7.18	9%	\$5.17	7%
Other:	per stock unit and % of FWE	\$2.26	3%	\$3.39	4%	\$3.56	4%	\$1.52	2%
TOTAL FARM WORK EXP (TFWE) per stock unit		\$71.51	100%	\$80.42	100%	\$84.32	100%	\$74.89	100%
TOTAL FARM WORK EXP (TFWE) as % of GFI		56%		53%		54%		54%	
TOTAL FARM WORK EXP (TFWE) per ha		\$803		\$889		\$886		\$719	
<b>OPERATING SURPLUS (EBIT)</b>		<b>\$224,199</b>		<b>\$286,636</b>		<b>\$265,439</b>		<b>\$311,838</b>	
<i>(Includes lift in stock no's)</i>									
<b>OPERATING SURPLUS (EBIT) per ha</b>		<b>\$629</b>		<b>\$790</b>		<b>\$762</b>		<b>\$601</b>	
<b>OPERATING SURPLUS (EBIT) per stock unit</b>		<b>\$55.99</b>		<b>\$71.45</b>		<b>\$72.51</b>		<b>\$62.57</b>	
Interest and Rent as % of GFI		18%		17%		15%		17%	
Interest and Rent per stock unit		\$23.74		\$25.72		\$23.57		\$23.85	
<b>OTHER DATA</b>									
<b>Assets</b>									
Farm at \$ Ha		\$4,860,263		\$4,975,400		\$4,719,906		\$5,100,653	
Hill Ground at \$ Ha		\$375,891		\$359,548		\$125,010		\$406,250	
Stock Values		\$487,901		\$429,182		\$493,625		\$785,156	
Plant (Closing Book Value)		\$145,775		\$147,632		\$139,926		\$192,009	
Total Assets		\$5,869,830		\$5,908,868		\$5,478,467		\$6,484,068	
less Liabilities		\$1,836,010		\$1,847,029		\$1,543,971		\$2,294,506	
<b>EQUITY (Assets - Liabilities)</b>		<b>\$4,033,819</b>		<b>\$4,061,839</b>		<b>\$3,934,495</b>		<b>\$4,189,562</b>	
Equity (%)		65%		68%		72%		64.61%	
Increase in Term Liabilities		\$105,742		-\$189,562		\$64,752		(\$108,738)	
Term Liabilities per stock unit		\$383		\$378		\$422		\$460	
Interest Earned on TFC (ex. int. but inc. Management Salary)		4.8%		8.6%		4.7%		10.40%	
Net Farm Trading Profit		\$115,836		\$144,692		\$198,832			
Net Farm Trading Profit as % of GFI		18.8%		25.7%		33.0%		32%	
Taxable Income		\$106,595		\$140,454		\$169,184		\$229,127	
Minimum Net Farm Trading Profit required for viability		\$97,845		\$123,625		\$89,496		\$59,511	
<b>Drawings (excluding personal proportion of business costs)</b>		<b>\$67,635</b>		<b>\$55,048</b>		<b>\$63,421</b>		<b>\$43,036</b>	
Net Plant Purchases		\$18,058		\$46,166		\$46,646		\$35,797	
Plant Efficiency Ratio (GFI / Book Value of Plant)		4.6		5.5		4.2		3.70	
(18/11/20)									